

# Job Description - Consultant

GDi is looking for energetic and self-driven team members who aspire to join us in our mission of transforming the lives of individuals and communities for an equitable and inclusive world. You should apply for this role if you are driven by your internal calling to play your bit in our mission and make a positive difference with your contributions.

### **Responsibilities**

You will typically work in a team of 3-5 consultants playing an active role in all aspects of outcomes delivery and client engagement. You will work closely with government departments and impact-oriented organizations to drive transformations in domains like education, agriculture, environment, skill development, digital service delivery and health.

You will get a high degree of ownership of your work to identify the problem (diagnosis), strategize the solutions (design) and support the implementation (execution).

### **Required competencies**

We are looking for competencies spread across 3 buckets of skills, intent and values.

Skills

- 3+ years of work experience
- Sharp analytical thinking and problem solving skills
- Basic technology and data analysis skills
- Ability to communicate complex ideas effectively (verbal and written)

#### Intent

- Alignment with GDi's mission of transforming lives
- Self-driven with entrepreneurial mindset and high degree of ownership
- Willingness to work with senior stakeholders in government and impact-oriented organizations

#### Values

• Alignment with core GDi values - mission-driven, integrity, excellence, collaboration, innovation and accountability

Note - Field of past work experience or education is not a constraint. Strong leadership record in an academic, professional, or extracurricular setting is preferred.

# **Opportunities for the candidate**

- Ability to contribute to transforming lives of individuals and communities
- Experience of working in a fast-paced start-up environment with steep learning
- Extremely high degree of ownership with high quality work given to each member
- Freedom to experiment, taste success and failures, and learn from each experience
- Nuanced understanding about the impact sector and impact consulting
- Close mentorship and professional development support by experienced leaders



# Location

Base location for all selected candidates will be New Delhi but significant time will be spent at project locations, which would generally be state capitals. Frequent travel to meet various officials within / outside the state as per the needs and requirements might be required.

# **Selection process**

- 1. Candidates fill this form, and attach their CV and responses to the prompts
- 2. Shortlisted candidates submit a concept note solution on a real-life problem
- 3. Shortlisted candidates appear for a case interview with co-founders
- 4. Shortlisted candidates have an interaction with a GDi team member and appear for a final case + fit interview with the Founder & CEO

### **About GDi**

We are an impact-driven start-up committed to transform the lives of individuals and communities for an equitable and inclusive world. We achieve our mission through design and execution of large-scale development programs in partnership with governments and impact-oriented leaders. We are a geography and sector agnostic firm based out of New Delhi.

Examples of problem statements we work on -

- Education department of a state government wants to attain the goal for all students by 2025 under the "National Mission for Foundational Learning". We diagnose the problem, design solutions, get the solution approved, and support the state government in executing the solution and tracking regular progress.
- The Public Works Department of a state government wants to solve for cost and time overrun in its road projects. We identify lack of data centric decision making as a major bottleneck. Over a 12-18 month time period, we create a "Decision Support System".
- Several impact focused organisations (funders with impact focus, NGOs, social entrepreneurs, governments etc.) want to work together to implement a "Development Impact Bond" in skill development. We design the programme and manage the performance of several partners.
- A leading international healthcare focused philanthropy wants to enter India and work with state governments and social entrepreneurs. We help them create strategy for the same.

For more information, please visit our LinkedIn page